# THE NEED FOR NEW DESIGN

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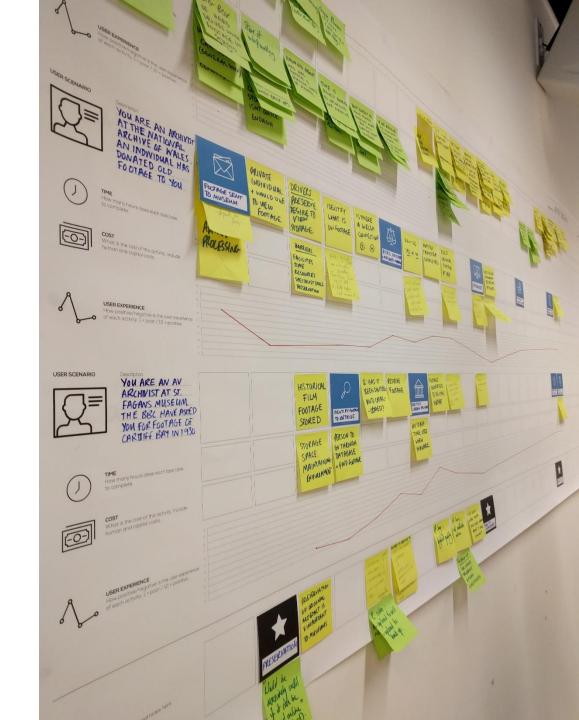
Product design isn't just about styling.





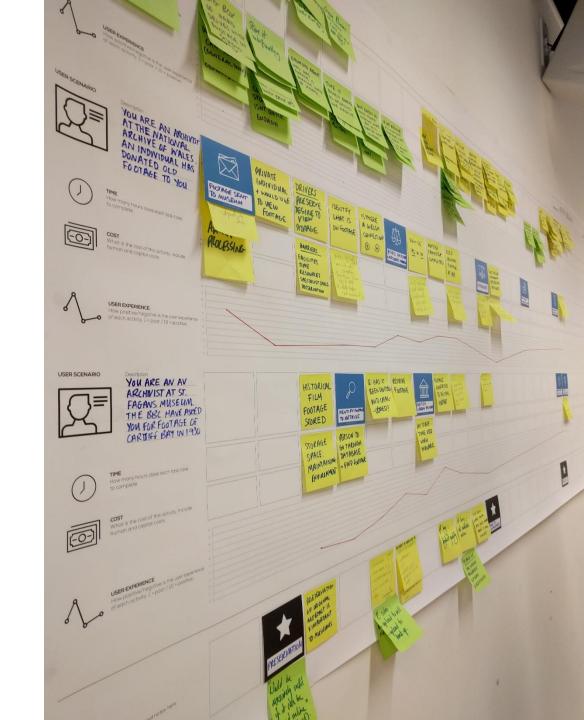
# The majority of innovation comes from improving our everyday experiences.

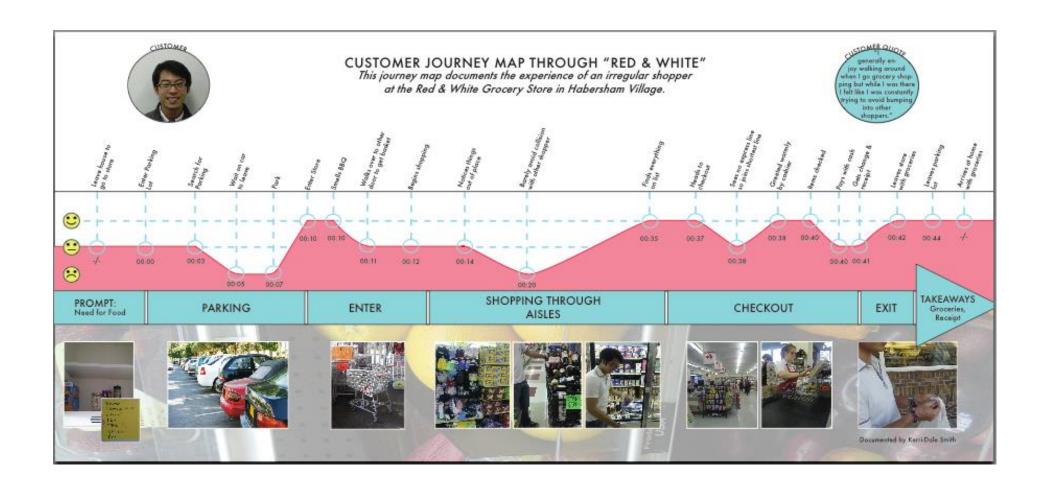
# **JOURNEY MAPS**



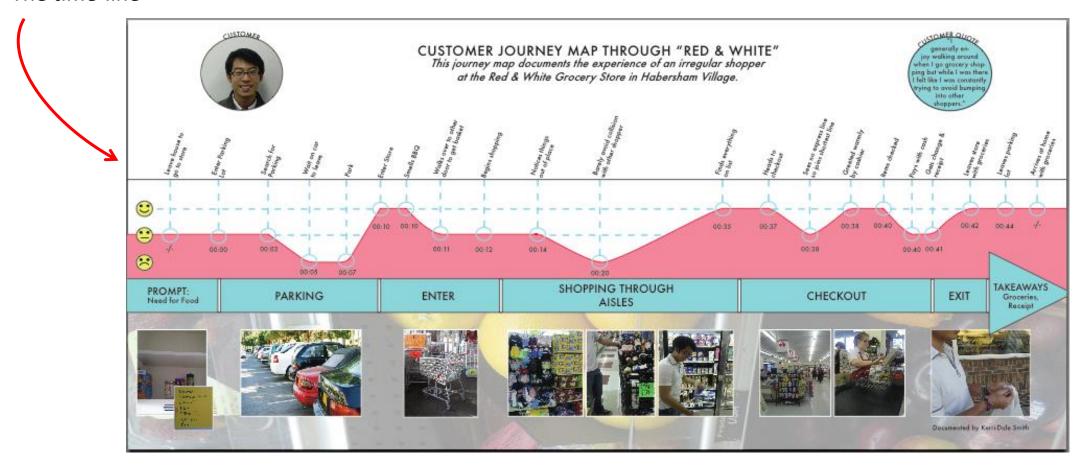
## **JOURNEY MAPS**

- Map the emotional experience
- Map the touchpoints
- Document and visualise

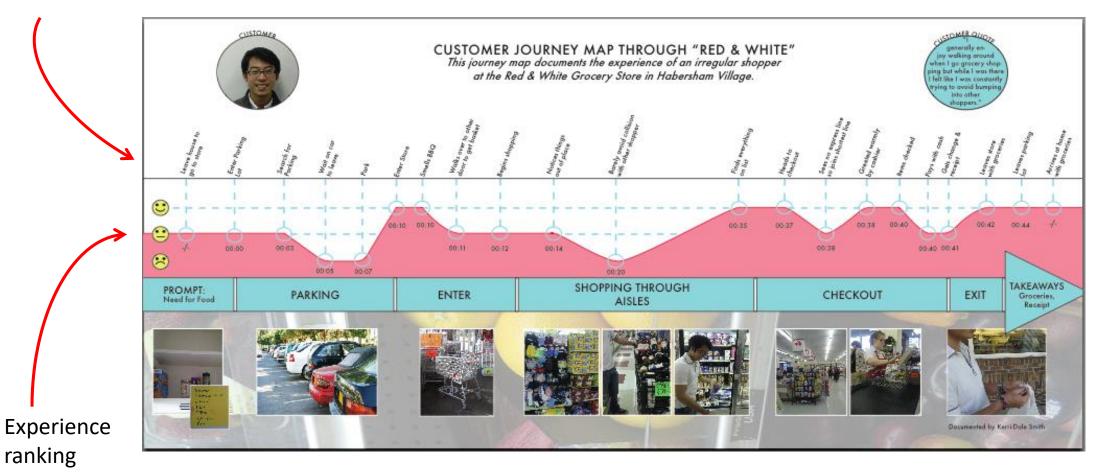




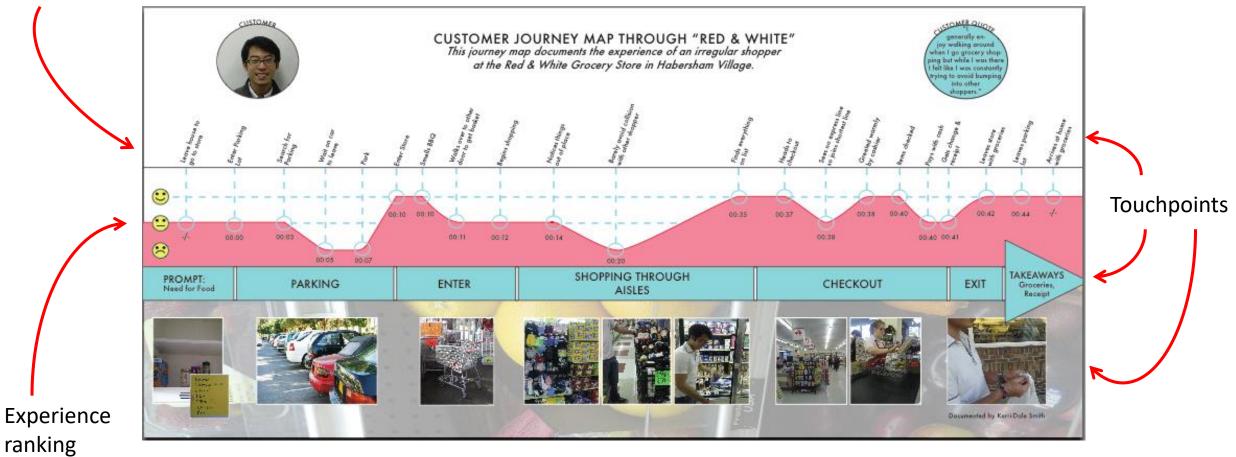
#### The time-line



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#### The time-line CUSTOMER JOURNEY MAP THROUGH "RED & WHITE" This journey map documents the experience of an irregular shopper at the Red & White Grocery Store in Habersham Village. **Touchpoints** 00:12 00:38 00:40 00:41 SHOP ING THROUGH TAKEAWAYS PROMPT: Need for Food PARKING ENTER CHECKOUT EXIT Groceries, AISLES Receipt Experience Documented by Kerri Dale Smith ranking Need for new design!

#### THE TIMELINE

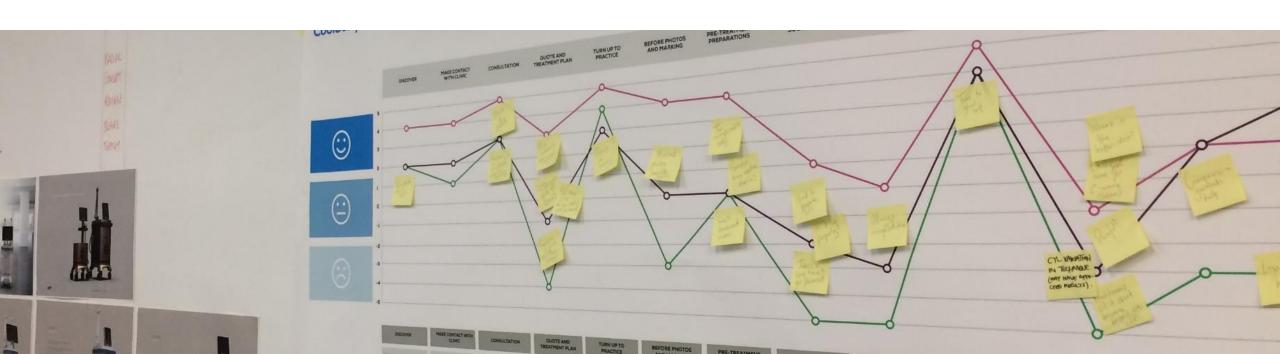
- Can be as long or short as you like
- Consider 'lead up' and 'close down'

#### **EXPERIENCE RANK**

- "Likert-type" (on a scale of 1 -5)
- More scale points = more detail
- Look a both ups and downs

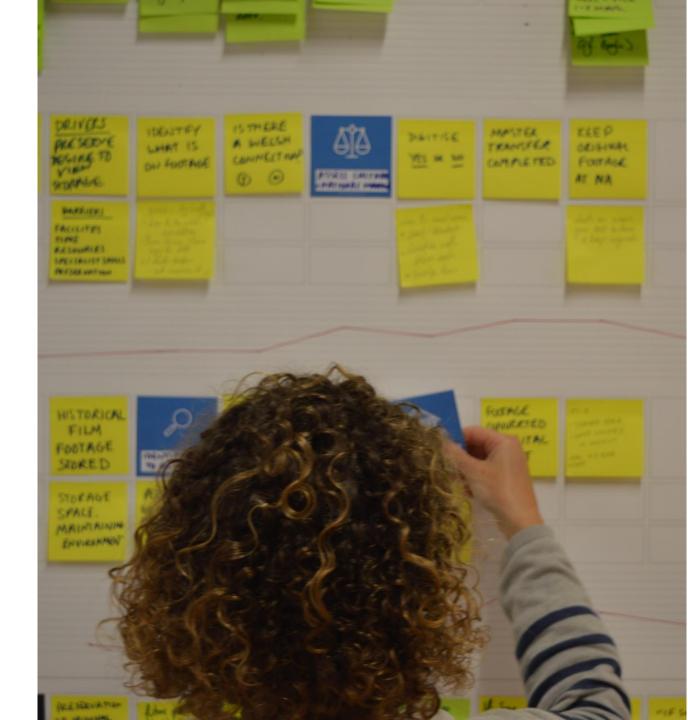
#### **TOUCHPOINTS**

- Clearly document what causes "the experience rank"
- Could be product, environment, packaging, digital, human...
- Adding quotes also helps.



### CONSIDERATIONS

- Try and get genuine users!
- First time users are always particularly interesting
- Multiple journeys can be overlaid onto one map



# JOURNEY MAPS – A TOOL TO IDENTIFY NEED FOR NEW DESIGN

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